

## Marc Gilomen

Affinitas AG Biberenzelgli 18 3210 Kerzers

M: +41 78 913 39 98 G: +41 31 755 45 55 marc.gilomen@affinitas.ch

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Choosing the right approach to implementation means understanding the relevant needs correctly and in full.

### Short description

Marc Gilomen has 15 years of experience in analysing and implementing business processes. For 10 years now, his expertise in project management and leadership functions has been valued by both large international companies and SMEs alike.

With a Master's degree in Production Management from ETH, supplemented by an EMBA, he has successfully shaped his management career mainly in the areas of operations, supply chain, distribution, IT (ERP) and executive management. In addition to line responsibility, he was also given responsibility for a large project team with whom he successfully implemented process improvements and customer projects. These include, for example, the reorganisation of production, the establishment of new companies, ERP conversions and process automation.

# Focal points

- Extensive management experience in areas including an international context with a focus on operations and logistics and in international trade
- Project management in the area of sales, operational processes and digitisation (setting up ERP and automating processes)
- · Organisational development, process optimisation and process automation
- Reorganisation of processes and teams
- Organisation and management of ERP projects including change management, specification of requirements and implementation in close collaboration with the specialist departments.

### Professional experience

- Responsible for European distribution for a large Swiss watch group, expansion of the product range, reorganisation and optimisation of processes
- IT project manager of a new company (approx. 40 employees), including planning, definition of requirements and processes, specification and implementation for the entire ERP introduction.
- Project manager for IT and process organisation (logistics, sales and distribution, customer service) worldwide for a luxury goods company
- Consultant for foreign trade and compliance on GTS (SAP module) in renowned Swiss consulting firms (10 years)
- Project and production manager for an SME in the production of aircraft parts, including setting up a new ERP system

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#### References

Sales and distribution: Scott, Swatch Group
Customer service: Swatch Group
Automotive: Renault, BMW
Chemicals: Givaudan, Lonza
Pharmaceuticals: Roche, Bayer

Mechanical engineering: Bobst, Hoval, Meyer Burger, Müller Martini, Belimo,

Feintool